

We are looking for a creative self-starter,

## **Specification Success Team Lead**

to a new role at Casambi

### **What we offer to you**

We offer an opportunity to change the lighting industry and to build innovative lighting experiences, and to drive Casambi services to the next level! In this job, you can see your handwork in future lighting installations and be a crucial part of our new Specification Success team. You will work actively with customers, partners and Casambi team members in Europe and the United States. We offer a state-of-the-art lightning control ecosystem and a talented team of many disciplines. Furthermore, we have an innovative, start-up spirit engineering culture where everyone aims for perfection.

### **Key responsibilities**

As Specification Success Team Lead, you will be on driver's seat to define and implement Casambi's new way of the specification. You have a unique opportunity to develop our new specification solutions. You work closely with our customers and specifiers, from leading industry players to high-tech start-ups. As the role is new, you work very hands-on as well as planning the future and being a part of building the specification team.

You create lighting control plans to customer projects based on customer early phase ideas and wishes. Furthermore, you develop customer experience by contributing to our specifier tool roadmap. You participate in the specification tool development needs by ranking the development needs against strategic objectives and articulate the business needs to the IT development team. In addition, you gather the future needs of our customers based on project requirements, market trends, consumer behavior, team insights and customer feedback. You see the bigger picture and enjoy helping others to succeed.

### **To succeed in this position**

You have gathered vast experience in lighting specification and/or lightning control in various projects. You understand the technical aspects of lighting control, and you have a proven track record in project management. As part of your daily missions, you will show proficiency in the use of product management and communication tools. You have a commercial attitude, and you understand how to grow customer's value.

In this role, you need an innovative mindset, organized way of working as well as self-driven attitude. You can communicate cross-functionally with teams and individuals at all levels of the organization. You adapt well to changes and enjoy a fast-paced environment. Moreover, you have a working proficiency in English, and at least in one other European language. Any other languages are highly appreciated. Team leading experience is appreciated, but not essential.

**Do you want to know more about us or the role?** Please contact Joonas Rinne, VP Marketing, tel. 050 596 9335 best available 1st December at 13-15 pm. and 8th December at 13-15 pm or our recruitment partner Accountor HR4, Sanni Kröger, Senior Recruitment Consultant, tel. 040 738 8031.

**We are excited to hear more from you,** please send your application, CV and salary expectation by 13th of December 2020.

*Casambi is changing the way people light their surroundings. The company's innovative wireless technology uses Bluetooth Low Energy to place an entire lighting ecosystem in the user's hands. This uniquely dynamic and reliable modular solution is already enjoyed in thousands of buildings worldwide via hundreds of major ecosystem partners.*

*Headquartered in Finland, Casambi has built a significant sales and support network across Europe, North America and Asia which continues to grow as businesses worldwide discover the benefits of wireless lighting control. Read more about Casambi: [www.casambi.com](http://www.casambi.com)*